


ASK BEFORE YOU SIGN

AUTO LOAN QUESTIONS

 Your car is one of the largest purchases you'll make. Before arranging financing, ask these questions:

	CREDIT UNION
What is my budget?	
What is the total cost of financing?	
What's the monthly payment?	
Will the interest rate ever change?	
Is there a fee to lock in the rate?	
How long is this rate valid?	
Are there any rebates or cash back features for financing with you?	
Is there a penalty for early payment?	No
Do I need third-party approval for financing?	
How much is the documentation fee?	
Does my payment include credit or other types of insurance?	
Does my finance company offer warranty or GAP products?	